

14 Young New York Art Dealers To Watch

Cait Munro, Friday, February 27, 2015



Sophie Hahn and Mary Garis
Photo: Will Ragazzino/BFA

Mary Garis and Sophie Hahn, Garis & Hahn:

Do you have any advice for aspiring art dealers?

Have confidence in your eye. Also, art collectors and lovers come in all shapes and forms. This is a vocation that requires an open mind and a lot of perseverance.

How do you go about finding and identifying artistic talent?

We are fortunate to meet so many artists through our group shows, some of which are organized by outside curators and collaborators and some of which we curate ourselves. Immersing oneself in art—visiting studios, seeing gallery and museum exhibitions, staying up to date with headlines, trends, word of mouth—these are many ways to identify artistic talents. Last year, *Vogue* boldly claimed Instagram is the world's newest art dealer. It certainly indicates how invaluable the role of the internet is becoming in the art world, for art dealers, collectors, and artists alike.